

TMGMA ENEWS

May/June 2019

Message from the President



Hi everyone. I hope you are doing well. I know all of you are staying busy. There just isn't enough hours in the day, is there? I'm old enough to remember a time when I was actually able to be "caught up" with everything I needed to do for my job. Those days are long gone.

The reality of the work world in the 21st century is that you're never "caught up". The best you can hope for is that nothing has blown up. It's like a giant game of "whack a mole". It seems like I spend my days trying to "whack" whatever problems are the most urgent at any given time. Time management experts tell us that we have to prioritize our agenda and not allow others to make their agendas a priority for us. I try that but when the computers go down or a doctor walks into my office my "agenda" goes out the window. It's just the nature of the beast I'm afraid.

It was great seeing many of you at our 2019 Spring Conference in Chattanooga last month. I had a wonderful time. I thought the Chattanooga Westin was a great venue, there were many fantastic presenters and we managed to get the corn hole tournament in before the rain came. Thanks to all of you that attended. I truly appreciate your support of Tennessee MGMA.

And speaking of conferences, our 2019 "Path to the Future" Conference will be September 12th & 13th at Dolly Parton's DreamMore Resort in Pigeon Forge. This beautiful facility is a new location for a TMGMA conference. The resort is located near the entrance to Dollywood and those staying at the resort receive:

- ◆ Complimentary trolley service to Dollywood
- ◆ Complimentary TimeSavers to the rides and shows at Dollywood
- ◆ Early ride time privileges on Saturdays to Dollywood
- ◆ Package delivery of purchases made at Dollywood to the guests room

So bring the family and enjoy a long weekend in the Great Smoky Mountains!!!

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Message from the President (Continued)

I don't have much to update you on my ACMPE Fellowship progress because there hasn't been much progress! Between spring conferences and spring allergy season (I work for an allergist) I haven't made much headway. I continue to chip away at the organizational plan portion of the submittal but I've really got to refocus and find the time to work on this over the next two months. The last day for submission is July 30th, 2019 and that day is fast approaching.

Networking is one of the benefits that our membership consistently states is important to them. To that end, TMGMA has established the Peer to Peer Relationship initiative. TMGMA will match up managers from across the state so that they can have a one on one professional peer relationship. Many of you expressed interest in this at our Spring Conference. Our President Elect Cathy Faulkner has taken the lead on this and has contacted those interested members so that initial introductions can be made. We envision this peer relationship consists of once a month or every other month regular scheduled phone calls and if possible, a once a year face to face meeting. As many of you have heard me say, I've been involved in a relationship of this type for many years and have found it indispensable to my professional growth as a manager. Please email Cathy Faulkner at cfaulkner@peerlesspediatrics.com if you are interested in learning more about this exciting opportunity.

TMGMA is here to serve you. We strive to give you the resources you need as managers to navigate the stormy seas of healthcare. Please let us know how we can help.

J. Kelly Davis, BS CMPE
President, TMGMA



SEEING ALL THE DETAILS

doesn't always require a microscope.

As a mutual malpractice insurance company, SVMIC has developed a fast and easy alternative for accessing policy information online. This new web-based tool was designed to match the responsive service that our policyholders already experience with us over the phone.



See our new policy management platform



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ACMPE Corner

ACMPE Upcoming Exam Dates

September 2019 Exams - Sept. 7-21, 2019
(Registration: July 22-Aug. 7, 2019)

December 2019 Exams - Dec. 7-21, 2019
(Registration: Oct. 21 - Nov. 4, 2019)

Click here to apply for Board Certification:

<https://www.mgma.com/career-pathways/career-advancement/acmpe/acmpe-board-certification/acmpe-board-certification-application>



Business Plan Proposal Submission Deadlines

The ACMPE Fellowship Submission Committee accepts submissions for review throughout the year. **However, to be recognized as a new Fellow at the Convocation held in conjunction with the MGMA Annual Conference, you must submit your final business plan for review no later than the deadline established each year.** You have two years from the date of application acceptance to submit your business plan. Otherwise, your application and progress will expire.

Recommended business plan proposal submission date: **May 30, 2019**
Final manuscript or business plan date: **July 30, 2019**

If you would like to demonstrate the skills and abilities that contribute to the advancement of medical practice leadership and the healthcare industry, start your FACMPE pursuit by applying today.

Click here to apply for Fellowship:

<https://www.mgma.com/career-pathways/career-advancement/fellowship/acmpe-fellowship/acmpe-fellowship-program>

If you have already started the process and need assistance, feel free to contact me or contact ACMPE: 877.275.6462, ext. 1888 | acmpe@mgma.com

Loretta Duncan, MS, FACMPE, CHC
TMGMA ACMPE Forum Representative
LorettaD@svmic.com

TMGMA Fall Conference Path to the Future

September 12-13, 2019
DreamMore Resort
Pigeon Forge

Register
HERE
NOW!!!

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TENNESSEE



Day on the Hill was a huge success. Participants got to meet with legislators and attend committee hearings throughout the day. We welcomed 350 physicians and healthcare advocates yesterday, which was an increase from the approximately 300 that attended in 2018. Historically, this [the best-attended event TMA has held](#).

There was a tour of the Capital and Lunch with TMA members and Staff. The Nashville Academy of Medicine and the Williamson Medical Society co-led a meeting with Senator Jack Johnson and Glen Casada to ask for support on the Opioids, Scope of Practice, GME and Balance Billing legislation.

Please be sure to read the following Legislative Positions:

SUPPORT Graduate Medical Education (GME) Overview

S8346 (Sen . Richard Briggs, MD, FI-Knoxville)/ **HB269** (Rep . Kevin Vaughn, FI-Collierville)

What the bill does: Invests in the future physician workforce in the state by providing increased dollars for Graduate Medical Education .

Why the bill is needed: Tennessee has become an exporter of physicians to other states primarily because we have more medical students than we have residency slots. By increasing the cap on the amount of residency slots that Tennessee could fund, Tennessee will be in a better position to increase the number of physicians who ultimately stay here to practice . Data shows that more than 60% of physicians initiate their practice in the state in which they complete their residency, whereas only 35% practice in the state in which they graduated from medical school. Increasing GME and strategically allocating those resources are good first steps to improving healthcare access and population health management. Governor Lee has included additional funding for GME in his proposed budget.



SUPPORT Minor Revisions to TN Together Opioid Laws

S8810 (Sen. Shane Reeves, FI-Murfreesboro)/ **HB843** (R ep. Cameron Sexton, FI-Crossville)

What the bill does: The bill gives peer review committees at hospitals and medical group practices access to reports from the state's Controlled Substance Monitoring Database to better monitor and improve their internal prescribing patterns. It also includes all controlled substances in Tennessee electronic prescribing requirements set to take effect in 2020-to be consistent with federal e-prescribing regulations . It authorizes prescribers to voluntarily request partial fills of opioid prescriptions for patients while encouraging providers to write for the lowest effective amount. It clarifies the 20-day surgery provision in the current law to better distinguish between major and minor surgeries. It defines the palliative care exemption so patients with terminal illness can have full access to effective pain management.

Why the bill is needed: While new restrictions on prescribing and dispensing are helping to reduce overall initial supply, they are also unreasonably obstructing some patients from accessing legitimate, effective pain management.

SUPPORT Mental Health Parity

SJR181 (Sen. Richard Briggs, MD, FI-Knoxville)/ (R ep. Matthew Hill, R-Jonesborough)

While Substance Abuse and Opioid Use Disorders are identified by the CDC as diseases, they are not covered by health insurance providers in the same manner as the other diseases listed such as hypertension, diabetes or cancer. In many instances, patients suffering from these mental health diseases experience unnecessary barriers to care or treatment. TMA wants to bring awareness to these differences and encourage insurance companies to remove prior authorizations and provide adequate coverage for medication assisted treatments.

SUPPORT Network Adequacy and Out-of-Network Balance Billing Transparency Act

S8343 (Sen. Bo Watson, A-Hixson)/ **HB534** (Rep . Timothy Hill, R-Blountville)

What the bill does: Sets reasonable standards for health insurance plan provider networks so patients have adequate access to in-network physicians. The commissioner of the Department of Commerce & Insurance will determine network adequacy as a neutral party. The bill incentivizes health plans to bring more hospital-based physicians into their networks, and allows patients who receive out-of-network emergency care to pay no more than they would if the care had been provided in network.

Why the bill is needed: "Surprise" medical bills is a symptom of health insurance companies cutting their own costs (i.e. increasing their profits) by letting fewer providers in "narrow" health plan networks. TMA is seeking a reasonable solution that shares the burden between all parties-providers, insurers and hospitals and frees patients from surprise bills for out-of-network treatment.

SUPPORT T21: Increases the Minimum Age to Purchase Tobacco Products

S81200 (Sen. Shane Reeves, A-Murfreesboro)/ **HB1454** (Rep. Bob Ramsey, A-Maryville)

What the bill does: Raises the age of persons who are allowed to purchase tobacco and vape products from 18 to 21, removes penalties for purchase from the purchaser, and strengthens penalties for those selling to minors by implementing licensing requirements for tobacco and vape sales .

Why the bill is needed: Tennessee lags behind the rest of the country in reducing cancer-causing tobacco use, and our young people are suffering. Tennessee's high smoking rates is more than a public health concern; it costs taxpayers money.

OPPOSE Dangerous Scope of Practice Expansions

Nurse and Physician Assistant Independent Practice (No legislation filed in 2019)

S81060 - Buprenorphine Prescribing Expansion
(Sen. Steve Dickerson, MD, A-Nashville)/

HB656 (Rep. Matthew Hill, A-Jonesborough)

S8884 - Doctor of Medical Science (Sen. Frank Niceley, A-Strawberry Plains)/

HB1377 (Rep . Jerry Sexton, A-Bean Station)

A moratorium on scope of practice bills between TMA and the Tennessee Nurses Association and the Tennessee Association of Physician Assistants ends after the 2019 legislative session. TMA anticipates TNA will propose an independent practice bill in 2020.

Why physicians oppose the bills: A physician-led, team-based approach to healthcare delivery is the best way to ensure patient safety and quality of care. Physicians, PAs, nurses, pharmacists, therapists and other healthcare professionals all play vital roles on the healthcare team . Current state laws allow each team member to work to the fullest extent of his or her education and training, but team members are not equivalent or interchangeable. Physicians have more education, training and experience than any other team member(s) and should lead the team in diagnosing and treating complex medical conditions, complications or emergencies. Allowing any practitioner to practice outside the scope of his or her medical education and training jeopardizes patient safety and quality of care, and creates the potential for harmful misdiagnosis and/or expensive overutilization of services.





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TMGMA Webinars



MAY MEMBER WEBINAR

May 14th, 12:00-1:00pm (CDT)

EFFECTIVE COMMUNICATION WITH PHYSICIANS & EMPLOYEES

ABOUT THE WEBINAR:

One of the most important and often most difficult parts of a manager's job is to be able to effectively communicate with the physicians and employees with whom they work. The manager serves physicians that are performing many roles in our organizations - doctor, owner, manager, and employee. This session will teach the best ways to prepare reports, hold formal meetings and have discussions in a variety of settings. Employees present a different set of challenges and the program discusses how to deal with problem employees and difficult situations such as conflicts and termination.

ABOUT THE SPEAKER:

Stephen A. Dickens, FACMPE is an attorney and Vice President of Medical Practice Services at SVMIC. In this role, he advises physicians and their staff on organizational issues including governance, operations, strategic planning, leadership, patient experience and human resources. He is a published author and frequent speaker at state and national conferences. Mr. Dickens has spent the last 26 years working with physicians in various roles including 15 years in medical practice, hospital and home care executive positions before joining SVMIC in 2008. He is a Past Chair of MGMA having served as the first solo chair of MGMA-ACMPE. He is a Past President of the MGMA Financial Management Society, Tennessee MGMA and Tennessee Association for Home Care.

Join us for our next webinar:

To register: login into the tmgma.com website and select "Events"

Member Webinar

TMGMA offers a FREE Webinar Series as a benefit of membership. Our *webinars focus on the domains of the ACMPE Body of Knowledge. These webinars are free to ALL members. Webinars will be eligible for one ACMPE Credit Hour. Recordings of webinars will be available online in the Members' Only section of our website.*

Invitations to sign up for the webinars will be sent directly to members.

Recap of the Spring 2019 Conference

Our 2019 Spring Conference—*Be the Superhero of Your Practice*
April 3-5 at the Chattanooga Westin.

Thanks to all of you, it was a HUGE success!!!

We had approximately 125 attendees and 45 exhibitors. And while it was a little crowded, most everyone seemed to enjoy the hotel and the close proximity to the downtown restaurant scene.

We started Tuesday night with a special dinner for all our local chapter leaders. We rode the Chatty Wagons to Clyde's on Main Street for some of their famous brisket nachos! Wednesday morning our local chapter leaders were treated to a pre-conference workshop with renowned leadership guru Tracy Spears. Tracy led attendees through the "6 Competencies of Superhero Leaders". We had a second pre-conference workshop. In this workshop attendees were able to join favorites Steve Dickens, Jackie Boswell, Anne Pontius and Loretta Duncan for their workshop on "Where to Start as a Manager".

Iron Man kicked off the general conference Wednesday afternoon. Tracey Spears continued her discussion of leadership competencies and Cameron Cox closed out the day with a discussion on strategic planning. Thursday was packed with both general and breakout sessions ranging from Washington legislative updates, MACRA, surviving billing audits, active shooter training and identifying cyber security vulnerabilities. Thursday afternoon included a panel discussion on the realities of the Opioid Crisis featuring private and SVMIC attorneys and our own practice manager, Sharon Canon, on the panel. Friday morning we closed out the conference with motivational speaker Jones Loflin, who helped us figure out how to Juggle Elephants.

Thursday at lunch we presented several awards for outstanding achievements in the field of healthcare practice management. Stephen Wills was awarded the Bridge to the Future award for his diligent and tireless work as a member of the Knoxville chapter board. Deanna Brown was awarded the Thomas H. Stearns Executive of the Year award for the exemplary leadership of her practice she displayed in the face of enormous professional and personal challenges, while also volunteering her time for MGMA at the local, state and national level. Last but not least, Deborah Parker-Pratt was awarded the Martha B. Johnson Lifetime Achievement award for her years of service to MGMA. Mrs. Parker-Pratt started the Mid-South Chapter in Memphis and was instrumental in starting several other chapters across the state. In addition to her service at the local level, she is a Past President of Tennessee MGMA and volunteered on several national MGMA boards. It is through the tireless dedication of individuals such as these that MGMA is kept strong and relevant for all its members.

If you haven't been able to attend a TMGMA conference, we hope you'll considerate it. It is a great way to meet other managers as well as stay on top of the constantly changing world of healthcare.



Spring 2019 Conference



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