

# TMGMA ENEWS

July/August 2018



## Message from the President

I hope you are all enjoying this beautiful summer weather. If you are still trying to decide on a summer vacation or if you are just wanting a long weekend I would like to encourage you to register now for the TMGMA Fall Conference. Registration is now open for the conference August 23-24<sup>th</sup> in Memphis at

The Guest House at Graceland. What better way to attend a conference than at the home of Elvis himself. Not only can you take the time to advance your healthcare knowledge but combine the time with some sightseeing in Graceland. This year we will focus on ways to better your practice, from learning better ways to look at your payer contracts, preparing for value based compensation and looking at coding and compliance to using dashboards for revenue cycle management in your practice. August is the time to review legislative updates and see what is coming around the corner and who better to give us this information than Yarnell Beatty. Rooms are still available and registration is open. Go to <https://tmgma.com/> for registration or additional information.

Every year the Past Presidents of the TMGMA offer scholarships to deserving individuals who would like to advance in the College and receive their ACMPE certification. It is time to submit your application if you would like to be considered for one of these scholarships. It is not too late to start the process if this is something that you are interested in pursuing. Apply for the scholarships and start the journey to becoming a Certified Medical Practice Executive. If you have any questions reach out to Barbara Daniels and she will help answer your questions or point you in the right direction. She can be reached at [bdaniels@manchesterpain.net](mailto:bdaniels@manchesterpain.net). The deadline to apply for the scholarship is July 24, 2018. The link to the application is <https://tmgma.com/Scholarships>.

The TMGMA webinar series is gearing up in the next couple of months. It is not too late to register for these webinars. On July 17th you can learn how to "Make Your Practice a Doctor Magnet" and on August 21st you can learn to "Manage Workplace Challenges: #MeToo, Marijuana and More". All webinars are free to TMGMA members. You can register at <https://tmgma.com/event-2958973>.

Thank you again for your support of the TMGMA. If there is anything that I can do for you please do not hesitate to ask. Enjoy the beautiful weather and I will see you all in Memphis!

Myriam Bagwell, CMPE  
President, Tennessee Medical Group Management Association

## In This Issue

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## ACMPE CORNER

### Become a Certified Member of the American College of Medical Practice Executives!

#### CURRENT PROGRAM CRITERIA — EFFECTIVE THROUGH DEC. 31, 2018

To apply for board certification, you must:

Be a current MGMA member - Not a member yet? [Join us](#).

1. Have two years of healthcare management experience
2. Have six months of experience in a supervisory role

Pay a \$250 application and processing fee

[Apply Now](#)

After program acceptance, applicants must demonstrate mastery of the principles outlined in our [Body of Knowledge for Medical Practice Management](#) by completing three requirements:

**Pass a multiple choice exam** - This 175-item, multiple-choice exam assesses your on-the-job knowledge of the broad scope of group practice management principles and practices as described in the six domains of the Body of Knowledge for Medical Practice Management.

**Pass a scenario-based exam** - This 90-item exam assesses in-depth knowledge of medical practice management principles, problem-solving and decision-making skills a candidate would need to handle and resolve real-world medical practice issues through 18-25 scenarios.

**Earn 50 hours of continuing education (CE)** - You can start earning CE 30 days prior to your nominee acceptance date through a variety of [qualifying activities](#). CE credit can also be earned during your exam preparation and after passing the exams.

The Certification Commission and the MGMA Board vote monthly to confer and award the CMPE designation to individuals who have completed these requirements. After the vote is final, staff will send official notification of your advancement, earning your CMPE credential.

#### NEW PROGRAM ENHANCEMENTS BEGIN IN 2019

MGMA is excited to announce new enhancements to the ACMPE board certification program due to take effect on Jan. 1, 2019. [Learn more about the new pathway to your CMPE](#).

#### Upcoming Exam dates:

Exam Dates	Location	Registration
September 8 – 22, 2018	Nationwide computerized testing – <a href="#">view locations</a>	July 23 – August 7, 2018
December 1 – 15, 2018 <i>Final exam before changes</i>	Nationwide computerized testing – <a href="#">view locations</a>	October 22 – November 6, 2018

[Register](#) for your exam online.

[Registration information](#)

Exam preparation resource materials are available in [e-book package form](#) or purchase the [ACMPE Certification Exam Workbook](#) separately.

#### 2018 Fellowship deadlines:

[Professional Paper options](#)

Outline Due: Deadline closed for 2018

Manuscript Due: July 20, 2018

[Requirements and resources](#) for Fellowship are available at MGMA's website. See [2019 enhancements](#) for the NEW professional paper type in addition to the current accepted manuscripts.

## ACMPE CORNER CONTINUED

### Study Groups: Online or LIVE

**Certification Online**, there are 8 weekly webinar modules covering the 6 domains in the Body of Knowledge, which are open to members and non-members. See the [webinar series](#) in the MGMA store for more details. There is also a Tennessee MGMA study group in the member community hosted by Deborah Hudson. For online go to: [Tennessee ACMPE Study Group](#)

**Fellowship Online** study group webinar series is designed to help individuals considering Fellowship to learn more about the process and requirements. All webinars are now available [on-demand](#).

SHOWCASE YOUR  
EXPERTISE BY  
BECOMING A  
CERTIFIED  
MEDICAL PRACTICE  
EXECUTIVE OR  
FELLOW

### DO YOU LIKE FREE MONEY?

**If YES, then apply to the PAST PRESIDENTS SCHOLARSHIP FUND. See the instructions below.**

**If NO, check with one of your physicians. You sound sick.**

The application period is now open for the 2018 Council of Past Presidents' Scholarships. The application deadline is July 24, 2018. Up to three scholarships are awarded to qualified applicants including one \$2,000 and two \$500 awards. The funds are available for qualified, continuing MGMA education. The \$2,000 award is available to a state level MGMA member to pursue certification and/or fellowship including attendance at the MGMA Annual Conference. The two \$500 awards are available to state and local chapter MGMA members to attend TMGMA conferences. The application, award criteria and additional information are at <https://tmgma.com/Scholarships>. Direct questions to the Chair of the Council of Past Presidents, Steve Dickens at [steved@svmic.com](mailto:steved@svmic.com).

## ON DEMAND WEBINARS

Access all of our past webinars on demand by logging in to our website. Webinars are housed for up to twelve months!

[July 17th Make Your Group a Doctor Magnet](#)

[August 14th Managing Workplace Challenges](#)

## TMGMA Legislative News

TMGMA works closely with both the MGMA and TMA Government Affairs staff to provide our members with the latest legislative & regulatory information. TMGMA members are encouraged to participate in grassroots activities, anecdotal surveys, and contacting your elected officials on issues of importance to medical practices. For more information on how you can get involved or questions on any legislative issue, contact your TMGMA Legislative Liaison DeAnna Brown, FACMPE, CPC at [dbrown@tnvalleyurology.net](mailto:dbrown@tnvalleyurology.net).



### MIPS Scores Released

July 1, CMS released the final MIPS scores for practices who submitted data for the 2017 performance year. Those feedback reports are available via the [Quality Payment Program \(QPP\) web-site](#). If your group practice or individual clinicians participated in MIPS for the 2017 performance period, you can log into the QPP site using Enterprise Identity Management (EIDM) credentials to view this information. While final feedback is available, guidance on how to interpret or review this feedback is still forthcoming. For guidance on other MIPS-related topics, including EIDM user guides, visit the [QPP Resource Center](#).

Per Mollie Gelburd with MGMA Government Affairs, MGMA has already heard from members whose 2017 final reports contained inaccuracies. So far, the issues have been related to group reporters being improperly assessed as individual reporters, despite being acknowledged by CMS as a group reporting at the tax identification level in preliminary feedback. If you notice any errors, inconsistencies, or inaccuracies with your final 2017 MIPS scores, please let MGMA know at [govaff@mgma.org](mailto:govaff@mgma.org), so that they can track these issues.

### Tennessee Workers' Compensation E-Billing

Starting July 1, 2018, Tennessee Workers' Compensation E-Billing program goes into effect. The program was created with legislation (T.C.A. § 50-6-202) and Tennessee Rule 0800-2-26. The purpose is to benefit both medical providers and bill payers. For insurance carriers and their agents, e-billing is designed to decrease the administrative costs of processing a claim and reduce the likelihood of complaints, reconsiderations, appeals, and lost or mishandled claims. Providers should realize a faster revenue cycle and a decrease in overhead costs associated with misidentification, duplications, postage, and the manual processing of records and bills. A clear electronic audit trail will benefit both payers and providers.

Unless a provider is exempt, they are to begin submitting medical bills for workers' compensation treatment and services electronically. Additionally, insurance carriers, or their agents, or TPAs for self-insured employers, are to begin processing medical bills electronically.

Exemptions to this requirement are made automatically for **healthcare providers** that employ 10 or fewer employees or that have submitted fewer than 120 bills for Tennessee workers' compensation treatment or services in the previous calendar year.

Exemptions are made for **insurance carriers** if they processed fewer than 250 bills for Tennessee workers' compensation treatment or services in the previous calendar year.

## LEGISLATIVE UPDATE CONTINUED

If either a health care *provider* or insurance *carrier* considers that compliance will result in an unreasonable financial burden, it may apply to the Bureau to be exempted from the mandate. To qualify for an exemption based on unreasonable financial burden, the organization's authorized representative must submit its rationale, Tax ID, and supporting documentation to [WC.eBill@tn.gov](mailto:WC.eBill@tn.gov). The correspondence should be on the organization's own letterhead and addressed to Bureau Administrator, Abbie Hudgens.

Medical bill processing for workers' compensation treatment and services is inherently different from commercial medical billing because workers' compensation medical bills normally must be accompanied by medical records that are necessary to authorize payment.

The Tennessee Bureau of Workers' Compensation is aware that achieving compliance with electronic billing may be a difficult process. However, this innovation is a step that can benefit medical providers and payers. Additional information may be found [here](#). Information resources can also be found at our e-billing [webpage](#). If you have questions, please contact Jay Blaisdell at 615-253-5616 or [WC.eBill@tn.gov](mailto:WC.eBill@tn.gov). The Bureau will do whatever it can to help facilitate your practice's transition.

### **Specialty Measure Sets Contain Errors**

The Centers for Medicare & Medicaid Services (CMS) was recently notified that many of the specialty measure sets listed on the [Quality Payment Program \(QPP\) website](#) contained errors. Some providers use these lists as guides when selecting the measures they will use to participate in QPP. While CMS corrected most of these problems, there are still some errors that exist. If you see something that should be listed and isn't, seek clarification.

### ***CMS to host webinars on public reporting for 2018***

The Centers for Medicare & Medicaid Services (CMS) will host two 60-minute [Physician Compare](#) webinars about public reporting on Physician Compare and information in the pipeline for potential inclusion on Physician Compare in late 2018, including Year 1 Quality Payment Program performance information. Specifically, the webinars will cover:

- Overview of public reporting on Physician Compare
- Merit-based Incentive Payment System (MIPS) and Alternative Payment Models (APMs) on Physician Compare
- Upcoming 30-day Preview Period

Two different times are offered to accommodate your busy schedule. Both webinars will present the same information. During each webinar, you will have an opportunity to ask questions.

Webinars will be conducted via WebEx at the following times:

[Tuesday, July 24, 2018 at 11:00 am ET/ 8:00 am PT](#)

[Thursday, July 26, 2018 at 3:00 pm ET/ 12:00 pm PT](#)

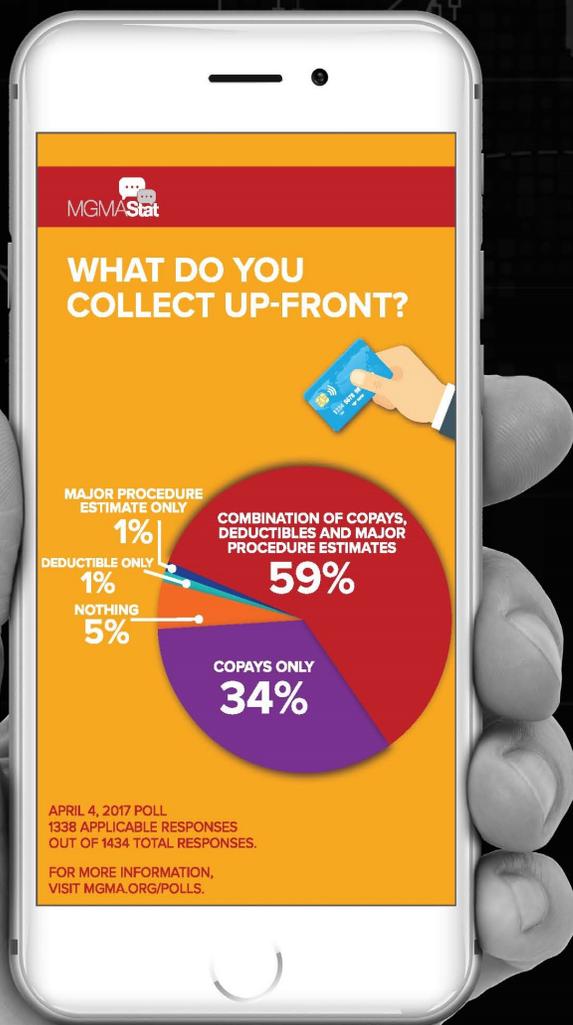
**Register today for a session.**

To learn more about public reporting on Physician Compare, visit the CMS [Initiative page](#) where you can find resources and documents, including information about the 2016 performance information currently available on Physician Compare.



## Join MGMA Stat

Curious to see if other healthcare professionals are experiencing the same issues you face? Get answers to your most pressing questions. When you sign up for MGMA Stat, you will benefit from industry polls and data-rich articles on a weekly basis via text message.



### How does it work?

- Every Tuesday, participants receive a polling question on a specific healthcare topic via text message
- Within 18 hours, participants respond to the question
- Poll results and related content with actionable tips are delivered via text message within 48 hours

### What is the value?

- Get credible insight on the most important topics around the business of healthcare
- Receive timely data and resources to help with practice management challenges
- Benchmark your performance relative to your peers

Join MGMA Stat by texting  
TMGMA to 33550 – it's  
that easy.



*Tennessee MGMA*

*Legislative and Regulatory  
Conference*

*August 23-24, 2018*

*THE GUEST HOUSE at Graceland*



**MGMA.**  
TENNESSEE



# Tennessee MGMA

# 2018 FALL CONFERENCE

# AGENDA

## Thursday, August 23

8:00 am	Exhibitor Registration
9:30 am	Attendee Registration
10:30 - 11:45 am	Opening General Session <b>State Legislative Update</b> Yarnell Beatty, JD, Tennessee Medical Association
11:45 - 12:45 pm	Networking Lunch
12:45 - 1:45 pm	<b>Preparing the Practice for Value-Based Compensation</b> Curtis Mayse, FACMPE, CliftonLarsonAllen, LLC
1:45 - 2:15 pm	Break with Exhibitors
2:15 - 3:15 pm	<b>The Real Truth – A Panel Discussion to Prepare Your Practice for Value-Based Compensation</b> Curtis Mayse, FACMPE, CliftonLarsonAllen, LLC
3:15 - 3:45 pm	Break with Exhibitors
3:45 - 5:00 pm	<b>Taking Care of Business: Coding and Compliance</b> Kathy Rowland, BSN, RN, CPC, CEMC, CHC, CPC-I, Integrity Compliance, LLC
5:00 - 6:30 pm	Networking Reception with Exhibitors

## Friday, August 24

7:15 am	Breakfast with Exhibitors
8:00 - 9:15 am	<b>Weird, Vague and New Stuff in Provider Payer Agreements</b> Penny Noyes, Health Business Navigators
9:15 - 9:45 am	Break with Exhibitors
9:45 - 11:00 am	<b>Better Dashboards, Better Decisions: Business Intelligence for Revenue Cycle Managements</b> Nate Moore, CPA, MBA, FACMPE, Moore Solutions
11:15 - 12:30 pm	<b>Payer Contracting: Assessment and Renegotiation Process Overview</b> Penny Noyes, Health Business Navigators
12:30 - 1:30 pm	Lunch with Exhibitors TMGMA Business Meeting & Awards Presentation
1:45 - 3:00 pm	<b>Seeing Past Tomorrow: Using Appointment Data to Strategize, Change and Thrive in the Future</b> Nate Moore, CPA, MBA, FACMPE, Moore Solutions
3:00 pm	Closing Remarks and Prize Drawing



# GIVE YOUR CAREER SOME TLC

Special offer for Tennessee Medical Group Management Association members.

Healthcare professionals change lives for the better every day. Let our exclusive TMGMA Scholarship opportunity help change yours. **Apply by June 30, 2018.**

18.154570

Check out the TMGMA Scholarship here!  
[tennessee.wgu.edu/tmgma](https://tennessee.wgu.edu/tmgma)

[https://tennessee.wgu.edu/tuition\\_financial\\_aid/scholarships/tmgma#](https://tennessee.wgu.edu/tuition_financial_aid/scholarships/tmgma#)

# TMA SUMMER ROADSHOW 2018



## EARN 5 CEU HOURS THROUGH AAPC

Can be used for Core A and all specialties except CIRCC for Continuing Education Units

TMA's Summer Roadshow 2018 will give you the tools to ensure your practice is successful and profitable. Topics include: organizational culture; payer mix and contracting; social media and your practice; checks and balances; running a "lean" practice; MIPS and MACRA; coding and documentation; audits and appeals; options to add to your bottom line; coding and reimbursement roundtable.

### FEATURING

**KAREN BAIRD, CPC, CPMA**  
Director of Insurance Affairs  
Tennessee Medical Association

**KATHI LAPOSTA-CARNEY, CPC, CPMA, CPC-I**  
Director of Billing Operations, Loden iVision Centers

### DATES

June 13: Clarksville  
June 14: Nashville  
June 19: Hendersonville  
June 20: Cookeville  
July 24: Columbia  
July 25: Murfreesboro  
July 26: Murfreesboro

### PRICING

\$109 TMA Members, Staff or TMGMA Members  
\$169 Nonmembers

Learn more and register at [tnmed.org/summerroadshow](http://tnmed.org/summerroadshow)

## TMA News Share



TMA has a call-to-action set up in order to thank key legislators who supported our efforts. You can participate and share with your colleagues. <https://www.voterveoice.net/TNMA/campaigns/59408/respond>

[campaigns/59408/respond](https://www.voterveoice.net/TNMA/campaigns/59408/respond)

RESERVE your day to serve as the Legislative Doctor of the Day [https://www.tnmed.org/TMA/Government\\_Affairs/TMA/Government\\_Affairs/doctor\\_of\\_the\\_day.aspx](https://www.tnmed.org/TMA/Government_Affairs/TMA/Government_Affairs/doctor_of_the_day.aspx)

**Insurance Hassles?** Are you experiencing hassles from insurance companies, if so you may contact Karen Baird, Director of Insurance Affairs with TMA at 615-385-2100 or [Karen.Baird@tnmed.org](mailto:Karen.Baird@tnmed.org)

**Find your Legislator at** <http://www.capitol.tn.gov/legislators/>

*Join us at The Guest House at Graceland, Memphis*



*Room block closes July 24th*

**Hotel Accommodations Block Code: 180822TENN**

**Booking Link: Tennessee Medical Group Mng.Association**

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