We want TMGMA members to have the resources you need for your practice. Highlighted below are some of our Affiliate members' products and services. We hope you will contact them when you need a solution.

# PROFESSIONAL LIABILITY INSURANCE



**SVMIC** is an industry-leading medical malpractice insurance company that was created for physicians, by physicians. Our mission is to protect, support, and advocate for physicians and other healthcare providers by providing outstanding member services through up-to-date educational, practice management, physician office, and clinical resources. We welcome you to explore our website to learn more about who we are and what we do at <a href="www.svmic.com">www.svmic.com</a> or contact Randy Meador, VP of Business Development, at Randy@svmic.com.

# **PLATINUM SPONSOR**

### **BANKING**



The **SunTrust Medical Specialty Group** works exclusively with medical practices, physicians, and their families. By partnering with us, you will have access to a customized, comprehensive set of financial products and services delivered with an incredible depth of expertise. Joshua Shamblin, joshua.shamblin@suntrust.com, 615-708-0351

# **GOLD SPONSOR**

### COMMUNICATIONS



**Let C Spire make your business remote-work ready.** Easy to add. Instantly essential. Equip your team to work from home or on the go with powerful resources like Office 365 and UC-One from C Spire Business - perfect for business of all sizes. Jonathan Coffield, <a href="mailto:jcoffield@cspire.com">jcoffield@cspire.com</a>

### **SILVER SPONSOR**

#### BANKING



Nashville-based **FirstBank**, the third largest Tennessee-headquartered bank, with 73 full-service bank branches across Tennessee, Kentucky, North Alabama and North Georgia, and a national mortgage business with offices across the Southeast. The bank serves five of the major metropolitan markets in Tennessee and, with approximately \$6.7 billion in total assets, has the resources to provide a comprehensive variety of financial services and products. Rusty Harmon, rusty.harmon@firstbankonline.com



**First Horizon Bank** is a large Regional Bank that has a concentration in the Medical Specialty Space. We have a Medical Specialty Banking team that advises and customize solutions to help Physicians, Medical Practices, and other Medical-related business in reaching their short-term and long-term financial goals. We accomplish this through Traditional banking, Lending, Cash management, and Wealth Management. We are a One stop shop that saves you time and money for everything Financial. Glenn Bradley, gmbradley@firsthorizon.com



**TMA Medical Banking** is the dedicated healthcare banking division of Nashville-based INSBANK; we offer fast, local decision-making and healthcare expertise via our 20 Physician Advisory Board. We provide all loans, deposits, and treasury technology physicians and their Medical Practice might need from Residency through Retirement. We promise top-notch expertise, service, and accessibility, always being respectful to your precious time. Blake Wilson, bwilson@tmamedicalbanking.com or 615-515-4272.

# **ACCOUNTING AND CONSULTING SERVICES**



**KraftCPAs'** Healthcare Industry Team serves healthcare service providers across the US and physician practices in middle Tennessee. With expertise working for physician practices, national proprietary hospital chains, urban health systems, governmental and non-profit hospitals and smaller specialty hospitals, our dedicated team members are ready to assist any healthcare facility with its reimbursement and compliance needs as well as audit, tax, accounting and consulting needs. Lucy Carter, Icarter@kraftcpas.com.

#### **BENEFITS**



**BDI Advisors** is an employee benefits brokerage firm that designs benefit solutions for physician practices. We have partnered with industry leaders in the Insurance, 401(k), Payroll and Online Enrollment markets to streamline the administrative process while saving you time and money. For quotes and additional information, contact Rick Dunn <u>rdunn@bdiadvisors.com</u> 615-429-4897 or Tom Burroughs <u>tburroughs@bdiadvisors.com</u> 615-804-9100.

#### COLLECTIONS



**GLA** has been a leading company in the professional healthcare collection industry since 1974. Our commitment to our clients is to collect their accounts in a professional, ethical and timely manner. Service, Integrity, and Results. David Smith, 615-788-2883, <a href="mailto:david.smith@glacompany.com">david.smith@glacompany.com</a>

# **GROUP PURCHASING ORGANIZATION**



**Healthcare Procurement Solutions, LLC** (HPS) provides our members deeply discounted products and services. There are no membership dues or fees of any kind to participate in this value added program. Medical equipment & supplies, pharmaceuticals, office supplies, exam room furnishings, reference laboratory services, office furniture, disability insurance and more. Contact Spring Grissom, 731-267-6749, <a href="mailto:spring@healthcareprocurement.com">spring@healthcareprocurement.com</a> for a free financial analysis.

# **HEALTHCARE SOFTWARE**

**InstaMed**, a J.P. Morgan company, powers a better healthcare payments experience on one platform that connects consumers, providers and payers.Kile Garrett, <u>kile.garrett@instamed.com</u>



# **HEALTHCARE SOFTWARE**

**MediCopy** is a Health Information Management company specializing in simple and secure solutions for Release of Information, Disability + FMLA Form Completion, and Audit Submission + Support. Highlights include contactless requests and release of health information, online status checks, and quick implementations all at no cost to our healthcare partners. Connect with our Director of Client Engagement at morgan.daniels@medicopy.net.



**PCIS GOLD** is a managed EHR software platform developed for independent medical groups. Our company prides itself on offering customized products & personalized service. The PCIS GOLD PM is designed to get your physicians paid faster. The PCIS GOLD EHR software enables you to save time, cut out excess paperwork, & keep physicians happy. The PCIS GOLD Mobile App provides the tools patients need to empower them to participate in the management of their health actively. Casey Waldron, caseyw@pcisgold.com



**Preferral** is an online platform that allows medical practices to send and receive referrals quickly, easily, and securely. No more faxes, no phone calls, no lost referrals. Specialists can share their custom referral form with any referring practice. Referring practices can then easily refer online anytime, with no account required. Preferral improves the efficiency of the referral process and engages the patients sooner and give them faster and better access to specialty care. James Aylward, <a href="mailto:jim.aylward@preferral.com">jim.aylward@preferral.com</a>



Founded in 2002 in Silicon Valley, **PrognoCIS by Bizmatics** offers an integrated electronic health record, medical billing software and telemedicine platform. PrognoCIS provides customizable templates that allow physicians to tailor their workflow in accordance with their specific needs and requirements. Available in a cloud or server-based environment, including a free provider and patient portal app, PrognoCIS is compatible with most devices. Monica Walker, <a href="mailto:mwalker@bizmaticsinc.com">mwalker@bizmaticsinc.com</a>



**RRS Medical** is your source for Secure PHI Transfer technology and solutions. Every record we encounter is managed with your patient's healthcare journey in mind. Our Secure PHI Transfer Solutions, Electronic Chart Indexing, Audit Response Service, and Patient Forms process and electronic requesting and delivery methodology are supported by innovation, process transparency, optimal compliance, and security standards. Cyndy Barton, <a href="mailto:cbarton@rrsmedical.com">cbarton@rrsmedical.com</a>



# **HEALTHCARE SOLUTIONS**



**Briye** is a boutique healthcare services company helping Primary Care Physicians grow their practice through onsite and telehealth RN support. Our services allow for practices to grow their volumes, revenues and quality of care, while our RN manage routine MAWV services without interruption in the clinic. Patient win, Practice win and Briye shines through service excellence, Contact us at 1-855-747-3444.



**HCA Healthcare** is one of the nation's leading providers of healthcare services, with 186 hospitals and approximately 2,000 sites of care in 21 states and the United Kingdom. <u>HCA Healthcare's Physician Services Group</u> is focused on implementing innovative, value-added solutions that help our physicians deliver high-quality, cost effective healthcare. PSG makes it easier for physicians to practice medicine by reducing the burdens of managing an independent practice and infusing the best clinical and operational standards in every office. Learn more about our Physicians Services Group opportunities, Victoria Collins, <u>Victoria.Collins3@hcahealthcare</u>.com



At **Simplified Medical Management**, we help healthcare leaders eliminate burnout and take back control of their practices. We teach and implement a complete set of simple concepts and practical tools that will help you establish a vision, improve communication, and get your team aligned. We also provide information technology and credentialing services. (205) 366-3565, info@simplifiedmed.com

### **MARKETING**

Ready to make your social media marketing hop? **Social Joey** has the answer, with proven social media strategists and content marketing experts who will provide the digital presence your business needs to find and retain customers—all at a price that you can afford. Ken Douglas, <a href="mailto:ken@socialjoey.com">ken@socialjoey.com</a>, 423.987.6311.



### PROFESSIONAL ASSOCIATIONS



The **Tennessee Association of Nurse Anesthetists** is a Professional association representing over 2,300 Nurse Anesthetists (CRNAs) in Tennessee. Contact us at 615-329-3450

TANA President: David Klappholz, CRNA TANA Executive Director: Lisa Bowler

#### PROFESSIONAL ASSOCIATIONS



The **Tennessee Medical Association** is a nonprofit advocacy organization representing Tennessee physicians. We advocate for policies, laws and rules that promote healthcare safety and quality for all Tennesseans and improve the non-clinical aspects of practicing medicine. Our mission is to improve the quality of medical practice for physicians and the quality of healthcare for patients by influencing policies, laws, and rules that affect healthcare delivery in Tennessee.

#### **REAL ESTATE**



**CARR** is the nation's leading provider of commercial real estate services for healthcare tenants and buyers. Every year, thousands of practices trust CARR to achieve the most favorable terms on their lease and purchase negotiations. Our team of experts assist with start-ups, lease renewals, expansions, relocations, additional offices and purchases. For a Free Lease or Purchase Evaluation visit carr.us or contact Eric Sipperley eric.sipperley@carr.us, 615.878.0000.

### RELEASE OF INFORMATION



**Acton** assists practices with all aspects of patient-directed and 3<sup>rd</sup> party requests for records, including the multi-chart pulls from payors and retrieval companies. Celebrating 25 years as a small business we have succeeded by remaining reliable and always doing what we say. Acton's release of information (ROI) service will improve turnaround times and workflow, reduce costs and calls for status, plus provide peace of mind by shifting liability on to us. Our software, Direct Release is a great way to streamline your own process and create your own portal for 3<sup>rd</sup> parties to send, pay, and download requests. Tim Greene, 205.461.1018, tgreene@actoncorporation.com



**Pro Logo Depot** is a full service advertising specialties company offering a wide range of promotional items to promote your company. We also have certified PPE in stock at great prices. We have 1,000's in stock and can get them out quickly to any practice who has a need. Pam Olson, 423.553.0800, pamo@prologodepot.net

# **WASTE MANAGEMENT**



**TriHaz Solutions** provides full service collection, treatment, and disposal services for regulated medical waste. We partner with our medical practice customers to provide custom solutions that are flexible and affordable, including secure document destruction services for an all-in-one solution. Our website has helpful articles and resources, including downloadable guides at trihazsolutions.com or email us for information at: info@trihaz.com.