Medical Group Management Association
Tennessee

TMGMA ENEWS

March 2017

Message from the President

We've blinked our eyes and Spring has Sprung! Hopefully you have already outlined your goals and aspirations for the year and are beginning to plan and implement how you are going to accomplish these goals. If you haven't, it isn't too late to find where you can make an impact and then plan how you want to get there. One area of professional growth I hope many of you are aspiring to obtain, is your Certification or completion of your Fellowship through MGMA and the American College of Medical Practice Executives (ACMPE). As you may have heard, the format for the Certification Exam is changing this year. If you are wanting to take advantage of studying/testing under the previous format, look into the information that is provided in the newsletter to get details on how you can make it happen. Time is quickly running out.

Our TMGMA Executive Board and Leadership Team continue to prepare for our upcoming Spring Conference in Chattanooga. The dates are April 26 – 28 at The Chattanoogan, and the Star Wars theme seems to be generating a lot of excitement. We still have openings for our Corporate Affiliates to exhibit, and new registrations from Practice Managers, Administrators and HOPPET (Hospital Owned Physician Practice Executives) are received daily. The pre-conference workshop on April 26th is starting to fill up and space is limited. If you have interest in using Microsoft Excel's Pivot Table feature for analyzing Practice Revenue Cycles, Nate Moore is going to hook you up. The continued effort of our Leadership is to provide information at this conference that will allow you to leave the conference with information that adds immediate value to you and for your practice.

We appreciate the invitations we have received from many of you to visit with your Medical Groups, Panels, and Local Chapters. I've recently been able to attend a meeting in Nashville, and will be visiting the Memphis area later this month. We don't want to forget the "T" in TMGMA and your events and meetings are important to us.

Our next newsletter will be distributed in May, so until then and we see each other at the Spring Conference, "May the Force be Strong with You"!

Jeff McPherson, MBA, CMPE
President, Tennessee Medical Group Management Association

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SVMIC™

TMGMA's Preferred Malpractice Provider

Upcoming Webinars

March 14 @ 12:00pm (Central)
HR 2017: Expect the Unexpected

April 11 @ 12:00pm (Central)
Preparing Your Revenue Cycle

ACMPE CORNER

Become a **CMPE** (*Certified Medical Practice Executive*)

Or **FACMPE** (*Fellow in the American College of Medical Practice Executives*)

We all love **FREE!** If you are considering pursuing **certification**, come see me at our TMGMA Spring Conference, April 26-28 in Chattanooga, and let's talk - and mention this newsletter for a **free pack of study cards!** And an *additional bonus*, if you apply for **board certification** through ACMPE while attending the TMGMA Spring Conference you will receive a **free exam study workbook!** *(Valued at $119).* Ask for Barb or Debbie at the MGMA Bookstore for details!

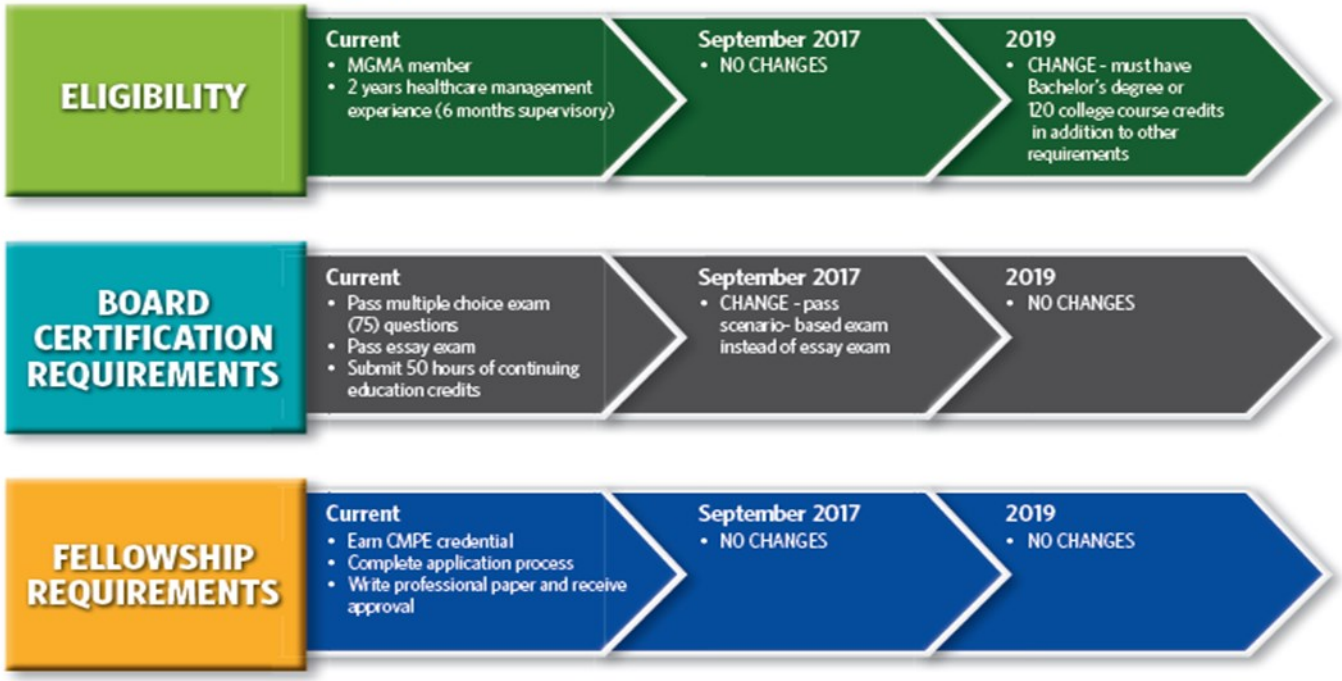
Choose to stand out among the over 22,000 MGMA members. Since there are only **2,800+ Certified Members** and **724+ Fellows,** *earning the advanced ACMPE credentials truly IS noteworthy*.

Now is the time! Changes to the eligibility requirements take place **effective January 2019**, as given below. Before these changes sneak up on you, consider making **certification** a goal. ***A year from now you will thank yourself.***

I hope to see you at the conference!

Barbara Daniels, FACMPE
TMGMA ACMPE Forum Representative,
bdaniels@manchesterpain.net

Crosswalk of changes/Timeline:



SHOWCASE YOUR EXPERTISE BY BECOMING A CERTIFIED MEDICAL PRACTICE EXECUTIVE OR FELLOW IN THE AMERICAN COLLEGE OF MEDICAL PRACTICE EXECUTIVES

ACMPE CORNER CONTINUED

Essay Exam Practice

ACMPE nominees preparing for your ACMPE Certification exams may receive feedback from essay exam graders on your practice essay responses by submitting them to Nikki Klaus, nklaus@mgma.org.

Exam changes:

The new **Scenario-based exam** will be introduced **September 2017**. The scenario-based exam will consist of 18-25 scenarios, which are real-life situations that you may face as a practice executive. You will be asked to answer five to seven questions in response to each scenario. Examinees will have two hours to complete each part of the exam.

Study Groups:

For **Certification**, there are 8 weekly webinar modules covering the 6 domains in the Body of Knowledge, which are open to members and non-members. See the webinar series in the MGMA store for more details. There is also a Tennessee MGMA study group in the member community hosted by Deborah Hudson. Tennessee ACMPE Study Group

The **Fellowship study group** webinar series is designed to help individuals considering Fellowship to learn more about the process and requirements and encourage them to earn their FACMPE. All webinars are now available on-demand.

2017 Exam dates:

Exam Dates	Registration
March 11 – 25, 2017	Jan. 30 – Feb. 10, 2017
June 10 – 24, 2017	April 24 – May 5, 2017
September 9 – 23, 2017 (**Scenario-based Exam**)	July 24 – August 4, 2017
December 2 – 16, 2017	October 23 – November 3, 2017

Exam sites can be found online.
Registration information is located on mgma.com/exams
Exam preparation resource materials are available in the MGMA store.

The Tennessee Medical Group Management Association Tennessee Medical Association, Tennessee Hospital Association and the Tennessee Medical Association have partnered to develop an online portal for gathering feedback from healthcare providers about the state's payment reform initiative.

The Tennessee Healthcare Innovation Initiative is the state's plan to reduce the costs of healthcare and increase quality for TennCare and state employees. Commonly referred to as "payment reform," the initiative includes shifting from traditional fee-for-service reimbursements to retrospective payments based on episodes of care. Providers may be able to share in cost savings when total costs for an episode fall below a pre-determined commendable threshold, or face financial penalties if total costs exceed an acceptable threshold.

Because of the complexity of managing episodes of care and the limited data reporting and sharing that currently exists, TMGMA and THA and TMA are offering the portal as a way for physicians and other healthcare providers to submit feedback. Information gathered will help the three organizations clearly identify challenges and opportunities within the existing program and offer suggestions for improvement to the Bureau of TennCare and other state officials.

The online tool – Tennessee Innovation Inform or "Ti2" – allows physicians, practice managers, hospitals and other providers to share feedback about the initiative and specific episodes of care already in place. Categories include payment reconciliation, quarterly metrics and risk adjustments, among others.

The Ti2 website is currently live and ready to accept feedback from healthcare providers. Submitting feedback through the portal is a simple process that requires only a few clicks. Users can share feedback as often as they'd like and/or as an issue or concern arises.

For more information about the state's payment reform initiatives, visit tnmed.org/paymentreform.

For more information about Ti2, contact Jim Goodloe at THA at jgoodloe@tha.com.

PAST PRESIDENTS SCHOLARSHIP FUND

The Past Presidents Scholarship Fund has been created to assist with the cost of continuing education and professional development in the area of Medical Practice Management. TMGMA awards a $2,000 scholarship in the Fall to an Active member for advancement in the American College of Medical Practice Executives. Funds must be used for attendance to the MGMA Annual Conference (reimbursable expenses include MGMA member dues, ACMPE testing fee, AC registration, hotel, travel and meals)

TMGMA awards two $500 scholarships each Fall to Active members of one of our local MGMA chapters. Recipients of these scholarships do not have to be a member of the Tennessee MGMA, but must be active in their local chapter. These awards are designed to defray the expenses of attending a Tennessee MGMA conference (reimbursable expenses include TMGMA member dues, Spring or Fall conference registration, hotel, travel and meals).

Submit your application today by visiting our website at tmgma.com.

TMGMA Legislative News

TMGMA works closely with both the MGMA and TMA Government Affairs staff to provide our members with the latest legislative & regulatory information. TMGMA members are encouraged to participate in grassroots activities, anecdotal surveys, and contacting your elected officials on issues of importance to medical practices. For more information on how you can get involved or questions on any legislative issue, contact your TMGMA Legislative Liaison DeAnna Brown, FACMPE, CPC at dbrown@tnvalleyurology.net.

Doctor's Day on the Hill

Doctor's Day on the Hill was last Tuesday and it's so exciting to be a part of this day and show support for our profession. Chattanooga MGMA had a record setting attendance and other areas of our state were well represented. It's so important for us to be involved in the crafting of legislature that impacts our profession. So let me encourage, if you were not able to attend this year, please make plans to attend next year!

Senate Bill 757

Your feedback is needed! There is a bill that has been introduced into the Senate by Senator Mae Beavers, that would require providers, including physicians, to provide an estimate of the charges prior to a procedure or episode of care, within 2 days of request to the patient. The bill can be viewed here, http://www.capitol.tn.gov/Bills/110/Bill/SB0757.pdf. Please take the opportunity to review this bill and provide feedback to Yarnell Beatty at Yarnell.beatty@tnmed.org.

Patients for Fair Compensation (SB507/HB546) - OPPOSE

There is a Georgia based group that is backing a bill that would completely replace our current medical malpractice liability system with a state-run administrative patient compensation system while leaving related lawsuits filed against other health care providers and facilities in the civil court system. This approach has not been implemented in any other state and we know nothing about the cost and the sustainability of this potential system. TMA has concerns about implementing an untested compensation system to resolve liability claims against physicians.

Reforms passed in recent years have already improved the medical liability climate in Tennessee and made this a desirable place to practice medicine.

- Medical liability reform legislation that passed in 2008 has done its job. Malpractice claims have decreased 40% and medical malpractice insurance premiums have decreased by 37%.
- 70% of all medical liability claims filed are found to be meritless and result in no payment. Why should Tennessee switch to a system that would result in an estimated increase of 66% in payouts?
- The Attorney General is currently considering a request to publish an opinion on the constitutionality of the PFC system to address TMA's concerns.

If you receive any information from this group through the mail, email, or direct contact, please notify us. We are aware that they are reaching out to area practice administrators and physicians in an effort to gain support.

Volunteer

Join me! Are you interested in serving on the TMGMA Legislative Committee? We are currently in the process of looking for committee members for this year's Legislative Committee. Volunteer by emailing me at dbrown@tnvalleyurology.net

ENNESSEE MGMA 2017 SPRING CONFERENCE AGENDA

GOING ROGUE TO AVOID THE DARK SIDE

April 26 – 28, 2017 ● The Chattanoogan Hotel

WEDNESDAY, APRIL 26TH

7:15-8:15am	PRE-CONFERENCE: **Local Chapter Officers Breakfast**
8:30-12:00pm	PRE-CONFERENCE WORKSHOP: **Using Microsoft Excel's Pivot Table Feature to Analyze a Practice's Revenue Cycle** – Nate Moore, CPA, MBA, FACMPE (Additional Fee)
8:30-12:00pm	PRE-CONFERENCE: **Hospital Owned Physician Practice Executives (HOPPET)** (Pre-Registration REQUIRED) *Session open to all Administrators of system-owned practices* **MACRA: More Than Just an Acronym** – Dr. Robert Kiskaddon, Deborah Holzmark and Danny Brywczynski
12:00-1:00pm	Networking Lunch with Exhibitors
12:00-7:00pm	Exhibit Hall Open for Attendees
1:00-2:45pm	General Session: **Optimizing Collections at the Time of Service** - Elizabeth Woodcock, MBA, FACMPE, CPC
2:45-3:30pm	Refreshment Break with Exhibitors
3:30-5:00pm	General Session: **The Patient Access Challenge** - Elizabeth Woodcock, MBA, FACMPE, CPC
5:00-6:30pm	Opening Night Reception

THURSDAY, APRIL 27TH

7:30-8:30am	Breakfast with Exhibitors
8:30-9:45am	General Session: **How to Dismiss an Employee –** Stephen A. Dickens, JD, FACMPE
10:00-11:00am	Breakout Sessions **Managing Online Reviews** – Cameron Cox, FACMPE **Practice Management 101 – Being Prepared for the Unexpected – Are you Prepared?** Kathy White, FACMPE, PHR **HOPPET Session: Infrastructure Requirements** – Dr. Robert Kiskaddon, Deborah Holzmark and Danny Brywczynski
11:00-11:30am	Refreshment Break with Exhibitors
11:30-12:30pm	Breakout Sessions **Ongoing Performance Evaluations: From Short term Gains to Great Sustainable Results** – Scott Foster **Surviving in a Value Based Payment Environment** – Earl Anderson and Luke Johnson **Leveraging Technology Solutions to Reduce IT Costs and Improve Your Practice's Cybersecurity Profile** Chris Claudio and Judi Grassi

12:30-1:30pm	Lunch with Exhibitors
1:30-2:00pm	Tennessee MGMA Committee Reports and Updates
2:15-3:15pm	Breakout Sessions **Healthy Conversations about Tough Issues** – Scott Foster **Dissecting the Physician Contract** – Stephen A. Dickens, JD, FACMPE **HOPPET Session: Compensation Arrangements** – Dr. Robert Kiskaddon, Deborah Holzmark and Danny Brywczynski
3:15-3:45pm	Dessert Break with Exhibitors
3:45-5:15pm	General Session: **Don't Bring your Light Saber to a Blaster Fight (Personal Defense in the Workplace)** – Eric Parish
5:15-7:00pm	Reception and Dinner

FRIDAY, APRIL 28TH

8:00-9:00am	Breakfast with Exhibitors
9:00-9:30am	Refreshments with Exhibitors
9:30-11:00am	General Session: **Intelligent Business: Giving Analytics Meaning** Cameron Cox, FACMPE

CONFERENCE FEES

	By 04/07/17	After 04/07/17
Active Member	$259	$299
Life Member	$0	$0
Affiliate Member	$459	$499
Pre-Conference Workshop: Excel's Pivot Table Feature*	$50	$50
*(*Pre-registration required; Space is limited to 40)*		
Non-Member	$459	$499
Single Day (Wednesday or Thursday)	$149	$169
HOPPET Only	$220	$240

CONFERENCE FACILITY

The beautiful Chattanoogan Hotel is the location for this year's Spring conference. The Chattanoogan Hotel is located at 1201 Broad Street, Chattanooga, TN 37402

A room block has been reserved for this event and a discounted room rate of $145 per night. This special group rate is on a per person basis and includes overnight accommodations and overnight valet parking.

Hotel reservations will be accepted until April 4th. Requests received after this time will be accepted at the Hotel's prevailing rate and based on room availability. **Call 1-800-619-0018 or visit www.chattanooganhotel.com and use Group ID #601932 by April 4, 2017 to receive our group room rates.**

For additional information and to register, please visit our website at tmgma.com or email Rebekah Francis at rebekahfrancis@bellsouth.net